## 5 Old school broking techniques which will still serve you and/or customers well in a hard market in a digital world

## Programme content

Restrictions in capacity and coverage and price increases for the first time in a decade brokers are certainly operating in a hard market on many lines of coverage.

So what can we do to make sure we get the best deal for our customers and take advantage of the opportunities that this market brings?

In this workshop we look at how both old school broking techniques as well as new digital technologies can help brokers succeed.

## **Programme details**

Date: Choice of dates available in 2021

Duration: 90 minutes

Time: TBC (GMT)

Fee: £50 +VAT per person

**Online platform:** Sessions will be hosted via Zoom, joining details will be sent 24 hours prior to the event.

Contact: <a href="mailto:Dee.Rutherford@4DTraining.co.uk">Dee.Rutherford@4DTraining.co.uk</a>

For further online training sessions please visit our website at www.4DTraining.co.uk