Introduction to Insurance, Lloyd’s and the Market

Who would benefit?
This course is designed for anyone new to insurance and the London Market.

Objective
To give an introduction to the London Insurance Market, the runners and riders.

Content

- The Risk Business – what is risk?
  - The object to be insured or the peril insured against?
  - Subjectivity as to the outcome of an event
  - Risk – future uncertainty v chance
  - Insured v Uninsured Perils
- The Pool or Fund
  - The risk transfer mechanism & the calculation of premium
  - The benefits of insurance
- Managing Risk
  - Identification, evaluation and economic control of risk
- The Historical Development of Lloyd’s
  - The development of Lloyd’s – A chronology
- Lloyd’s and the Risk Business
  - What can we insure? Insurable v Uninsurable risk
- Classes of Insurance Business
  - Major categories of insurance business
  - Contracts of indemnity v contracts of benefit
  - Some unusual risks placed at Lloyd’s
- How the Market Works and the Major Players
  - Lloyd’s
  - The FCA as market regulator
  - The Franchise system
- Companies
  - Insurance companies
  - Proprietary and mutual offices
  - Composite insurers
  - Captive insurers
- Intermediaries
  - Insurance Agents & Consultants
  - Brokers & Lloyd’s brokers
- Placing the Risk
  - Overview of the placing process (Broker & Underwriter)
  - Insurance v Co insurance
- Reinsurance (Brief overview)

Duration
One day

Suggested follow-on course
Reinsurance: Introduction