



## Marine Insurance Contract Certainty and Contract Quality

### Who would benefit?

The course will be appropriate to Marine brokers, underwriters, and those involved in documentation preparation and checking. This course will provide an understanding of the implications of market reforms, now managed by the Market Reform Programme Office, as they effect the preparation of Marine insurance policies. The course will examine in detail the MR Slip and outline some of the errors commonly made in slip preparation; it will detail the Code of Practice and Checklist and the implications for brokers and underwriters; it will look at some of the issues involved in achieving a higher quality in documentation.

### Objective

The purpose of the course is:

- to ensure that there is an understanding of the importance of market reforms
- to ensure slips are prepared and used with of knowledge of the purposes behind the various fields in the MR Slip by all the parties involved
- to understand the steps which are taken to maintain quality of slip preparation and use
- to understand the reasons behind the Code of Practice and how this will impact on market and company procedures
- to understand why there is a need to now improve the quality of contract documentation, the steps that can be taken immediately to avoid some common errors, and the proposals for the use of model wordings.

### Content

- The Background to Market Reform
  - Regulatory Issues
  - Lloyd's Franchise Board, IUA, LMA and LMBC
  - Market Reform Programme Office
- The Contract Certainty Code of Practice
  - Details of the Code
  - The implications for market practice
- An Analysis of the MR Contract Wording
  - The five sections and core fields
    - Risk Details
    - Subscription Agreement
    - Information
    - Fiscal and Regulatory Information
    - Security Details
- The GUA – General Underwriting Agreement
  - Leading Underwriters Agreements – their function and status
  - The purpose and benefits of the GUA
  - The Marine Schedules
- Contract Quality
  - From Slip to Policy - common problems in contract documentation
  - Market Reform Programme Office Proposals
  - Use of Model Wordings – arguments for and against
- Features of Marine Policy Wordings
  - Rules of Interpretation – Policy, Clause, Endorsement
  - Features of the Operative Clause
  - “The Insured”
  - Use of Institute Hull Clauses
  - Use of Institute Cargo Clauses
  - Broker/market wordings
  - Extensions
  - Limit of Indemnity
  - Excess or Deductible and their interpretation

### Duration

One day