



Transforming from a Manager into an Inspiring Leader

Who Would Benefit

Senior delegates with some experience of managing, who want to develop the skills, qualities and attitudes needed in order to transform into an inspirational leader. A short personality profiling questionnaire will need to be completed by delegates beforehand, the results of which will be presented for individual review and analysis during the day.

Objective

By the end of the programme, you will be able to specify how you could apply three new approaches to leading people, to achieve substantial, measurable benefits.

Content

- The differences between management and leadership – managers are appointed but leaders evolve. Exploration of this concept.
- How does your personality align to that of a leader? Analysis of results of profiling exercise conducted in advance of the programme
- The four situational leadership styles and which one to adopt when:
 - Directing
 - Coaching
 - Supporting
 - Delegating
- Developing a 'trust account' with each of your people by:
 - Becoming an outstanding listener
 - Understanding what makes everyone different and unique
 - Being able to build rapid and effective rapport with others
- The FED methodology for fast development into a more confident, capable leader:
 - Future – leading always starts by knowing the future you desire and being passionately committed to attaining it
 - Engage – others need to be engaged in order to help fulfil that future
 - Deliver – making things happen by getting the best out of yourself and others
- Applying FED to your team and your organisation – what needs to happen?
- Analysing your personal working style – the benefits and pitfalls of Type A and Type B behaviours
- Putting a basic framework in place for your ongoing leadership development

Duration

One day intensive programme that can be extended and deepened

CPD hours

Attendance of this course awards up to 6 CPD hours where you consider it relevant to your professional development needs